



## Delta Equity Services Corporation Payout Schedule

July 2008

Annual Production	Stocks & Options	Fixed Income	Mutual Funds and VA's	Fee Revenue
\$100,000 to \$249,999	100%	90%	90%	90%
\$250,000 to \$499,999	100%	90%	90%	90%
\$500,000 to \$749,999	100%	92.5%	92.5%	92.5%
\$750,000 to \$999,999	100%	92.5%	92.5%	92.5%
\$1,000,000 or more	100%	95%	95%	95%

Note: Ticket Charges are between \$12 and \$25